## Sales (ex pm) – £3,846m

**Underlying Operating Profit** - £525m

**Truly global group with increasing emerging market exposure**

**Strong bottom line rewards shareholders**

**Our strategy will deliver sustainable growth and value creation**

### Clean Air

- **HDD Americas** 16%
- **HDD Europe** 13%
- **HDD Asia** 5%
- **Light Duty Vehicles (LDV)** 64%

#### HDV Asia
- **Employees**: 5,470
- **Return on invested capital**: 30.8%
- **Margin**: 14.2%

#### HDD Americas
- **Employees**: 3,711
- **Return on invested capital**: 12.0%
- **Margin**: 16.5%

#### HDD Europe
- **Employees**: 1,714
- **Return on invested capital**: 8.1%
- **Margin**: 5.3%

### Efficient Natural Resources

- **New Markets** 8%
- **Efficient Natural Resources** 24%
- **Clean Air** 62%

#### Advanced Glass Technologies
- **Employees**: 964
- **Return on invested capital**: 8.4%
- **Margin**: 18.0%

#### Diagnostic Services
- **Employees**: 7,075
- **Return on invested capital**: 25.1%
- **Margin**: 24.3%

### Health

- **New Markets** 3%
- **Efficient Natural Resources** 28%
- **Clean Air** 61%

#### Catalyst Technologies
- **Employees**: 3,189
- **Return on invested capital**: 8.3%
- **Margin**: 16.9%

#### Life Science Technologies
- **Employees**: 2,059
- **Return on invested capital**: 13.0%
- **Margin**: 16.3%

#### Other
- **Employees**: 1,714
- **Return on invested capital**: 9.1%
- **Margin**: 6.3%

### New Markets

- **Efficient Natural Resources** 6%
- **Clean Air** 62%
- **Health** 8%

#### Battery Materials
- **Employees**: 1,714
- **Return on invested capital**: 8.1%
- **Margin**: 5.3%

#### Medical Device Components
- **Employees**: 2,059
- **Return on invested capital**: 13.0%
- **Margin**: 16.3%

#### Alternative Powertrain
- **Employees**: 1,714
- **Return on invested capital**: 9.1%
- **Margin**: 6.3%

### Cautionary statement:

This factsheet contains forward looking statements that are subject to risk factors associated with, amongst other things, the economic and business circumstances occurring from time to time in the countries and sectors in which Johnson Matthey operates. It is believed that the expectations reflected in these statements are reasonable but they may be affected by a wide range of variables which could cause actual results to differ materially from those currently anticipated.

All numbers based on full year 2017/18