

Presentation of Results for the half year ended 30th September 2007

28th November 2007





Cautionary Statement

This presentation contains forward looking statements that are subject to risk factors associated with, amongst other things, the economic and business circumstances occurring from time to time in the countries and sectors in which Johnson Matthey operates. It is believed that the expectations reflected in these statements are reasonable but they may be affected by a wide range of variables which could cause actual results to differ materially from those currently anticipated.





Introduction

Neil Carson Chief Executive

Johnson Matthey



Highlights

- Strong growth in sales and operating profit
- Environmental Technologies well ahead. HDD catalyst sales (ex pms) to OEMs in first half reach £79m
- New factories in South Korea, Russia and UK will support growth in 2008/09
- Environmental concerns and high energy prices drive long term growth



Financial Review

John Sheldrick Group Finance Director

Johnson Matthey



Summary Results

	1H	1H	
	2007	2006	%
	£m	£m	change
Revenue	3,512	2,922	+20
Sales excluding precious metals	840	654	+28
Operating profit	132.4	116.6	+14
Profit before tax	120.1	104.6	+15
Total earnings per share	41.8p	38.3p	+9
EPS before one-off items	41.0p	38.3p	+7
Dividend per share	10.6p	9.9p	+7

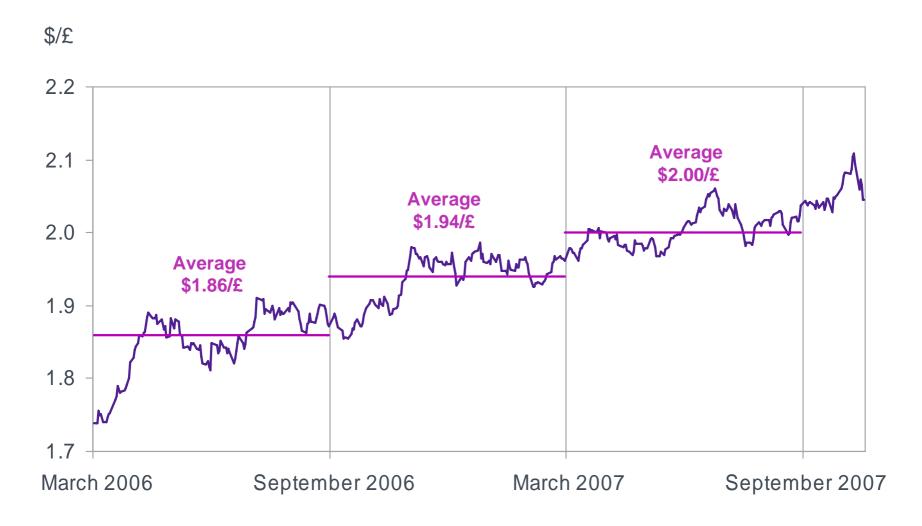


Operating Profit / Exchange

	1H 2007	1H 2006		Growth at constant rates
		At last year's rates	At this year's rates	
	£m	£m	£m	%
Environmental Technologies	65.2	57.7	57.0	+14
Precious Metal Products	47.2	37.2	36.1	+31
Fine Chemicals & Catalysts	31.0	30.1	29.2	+6
Corporate	(11.0)	(8.4)	(8.5)	
Group	132.4	116.6	113.8	+16



Exchange Rates





Return on Sales

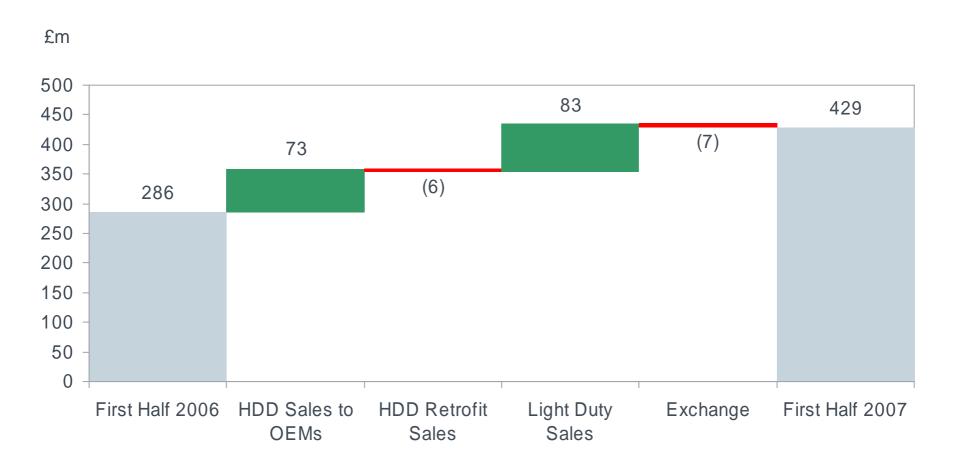
Excluding Precious Metals

	Sales ex pms			R	ROS	
	1H	1H*		1H	1H*	
	2007	2006	Growth	2007	2006	
	£m	£m	%	%	%	
Environmental Technologies	541	384	+41	12.0	14.9	
Precious Metal Products	151	129	+17	31.3	27.9	
Fine Chemicals & Catalysts	148	123	+20	21.0	23.8	
Group	840	636	+32	15.8	17.9	

^{*} At 2007 exchange rates



Sales Excluding Precious Metals - ECT





Incremental Costs - ECT

Substrates – a pass through cost for JM

Flow through £3 to £10



 Filters £80 to £120 – price coming down



Start up / commissioning / freight costs

£3m of non-recurring costs expensed in first half



Taxation

	1H 2007 £m	1H 2006 £m
Tax on continuing businesses	32.5	30.1
Effect of corporation tax change	1.8	-
Underlying tax	34.3	30.1
Average rate	28.6%	28.8%



Net Cash Flow

	1H	1H
	2007	2006
	£m	£m
Operating profit	132	117
Depreciation and amortisation	38	38
Tax paid	(32)	(42)
Working capital / other	(31)	(62)
Cash flow from operations	107	51
Interest / dividends	(62)	(59)
Net capital investment	(57)	(56)
Acquisitions / disposals	(1)	(8)
Shares (bought) / issued	(48)	(12)
Net cash flow	(61)	(84)



Capital

	Sep 07 £m	Mar 07 £m
Net debt	419	365
Equity	1,065	1,078
Capital employed	1,484	1,443
Gearing (net debt / equity)	39%	34%



Operating Review

Neil Carson
Chief Executive

Johnson Matthey



Environmental Technologies Division



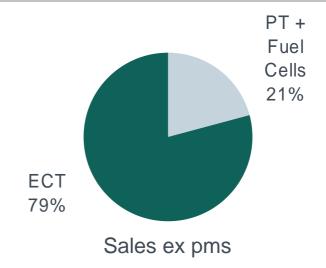


Environmental Technologies Division

£m	1H 2007	1H 2006*	%
Revenue	1,055	843	+25
Sales excluding precious metals	541	384	+41
Operating profit	65.2	57.0	+14

(*At 2007 exchange rates)

- Emission Control Technologies sales excluding precious metals up 54%*
 - Growth in HDD, Asia and diesel particulate filters
- Process Technologies + Fuel Cells sales (ex pms) up 8%*





Estimated Light Vehicle Sales and Production

		Half year to 30 th September		
		2007 millions	2006 millions	Change %
	Sales	9.9	10.2	-2.9
North America	Production	7.6	7.5	+1.3
Furana	Sales	10.6	10.2	+3.9
Europe	Production	10.8	10.1	+6.9
Asia	Sales	8.3	7.7	+7.8
ASIa	Production	13.0	12.0	+8.3
Global	Sales	34.1	32.8	+4.0
Giobai	Production	35.0	32.8	+6.7

Source: Global Insight



Emission Control Technologies Light Duty

- Diesel cars now up to 52% of Western European market
- Diesel particulate filters increasingly fitted as standard
- In 2007, 4 million of 9 million diesel cars sold are expected to be fitted with filters





Emission Control Technologies Light Duty

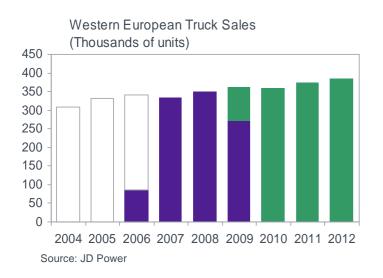
- Sales of autocatalysts in Asia continue to grow strongly
- US market flat but JM's profits up
- Three new facilities will open in the second half Russia, South Korea and new diesel particulate filter plant in Royston, UK





Emission Control Technologies

Heavy Duty Diesel





DOC fitted

Current regulations

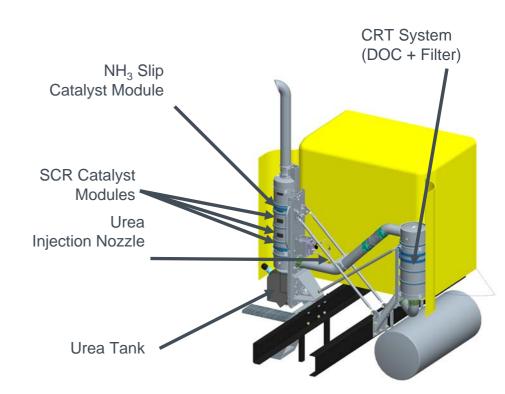
Euro V / US 2010 regulations



Emission Control Technologies

Heavy Duty Diesel

- Sales to OEMs grow to £79 million in first half
- Market size \$700 million (ex pms) in 2008
- In 2010 most US manufacturers will use SCR + filters + DOCs
- JM planning to invest in new capacity to meet increasing demand
- Projected market size \$3 billion in sales (ex pms) by end 2014

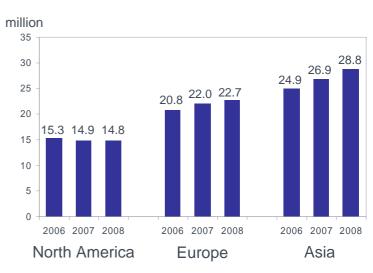




ECT – Medium Term Growth Drivers

- 2008/09
 Increasing sales in Asia;
 growth in diesel particulate
 filters; US truck sales grow in final quarter; lower costs
- 2009/10
 Continued growth in filters and Asia; strong year for US truck sales; HDD in Asia
- 2010/11
 Full fitment of diesel particulate filters; 2010 US HDD legislation; start of non road

Light Duty Vehicle Production Forecasts



Source: Global Insight (October 2007)



Process Technologies

- Good growth in sales and profits in first half
- High oil price encourages investment in projects from gas and coal
- Increased hydrogen demand in refineries driven by low sulphur fuels
- Strong investment in petrochemicals in China and the Middle East

Crude Oil - WTI





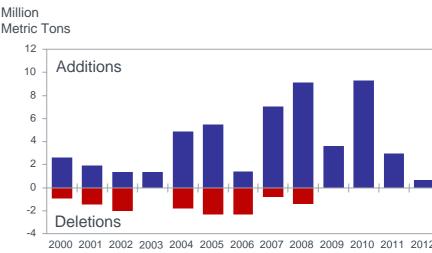


Process Technologies

Methanol

- Continued growth in methanol catalyst sales
- High methanol price stimulates increased methanol production capacity
- Significant project activity in China
- Latest JM methanol technology plant successfully commissioned in Oman in first half

Global Methanol Capacity Additions/Deletions



2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 Source: CMAI





Process Technologies

Davy Process Technology

- Davy Process Technology (DPT) ahead of prior year
- Two major DPT LP oxo-alcohol projects licensed in China and India in first half
- First choline chloride plant to be built in Thailand utilises JM proprietary technology
- New process developed to convert glycerine (by product of bio diesel) to propylene glycol





Fuel Cells

- Continued good demand for MEAs for direct methanol fuel cells
- Increasing sales of components for phosphoric acid fuel cells
- Encouraging progress in automotive
- Continued fall in net expense expected for full year









Com	1H	1H	
£m	2007	2006*	%
Revenue	2,201	1,792	+23
Sales excluding precious metals	151	129	+17
Operating profit	47.2	36.1	+31

(*At 2007 exchange rates)

- Strong growth in sales and profits
- Good trading conditions in the pgms
- Manufacturing businesses continue to perform well

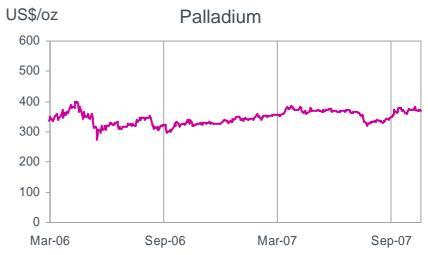


Metal Prices

 In calendar 2007 Pt demand to grow 3% but supply to fall leaving the market in deficit. Average price \$1,293/oz up 7% in first half

 Pd supplies continue to outstrip demand with surplus absorbed by investment funds. Average price \$360/oz also up 7% on first half of last year



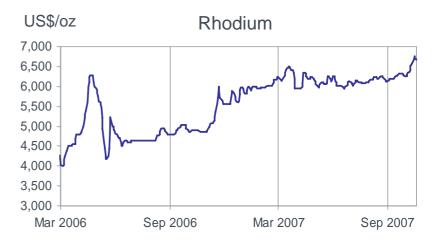


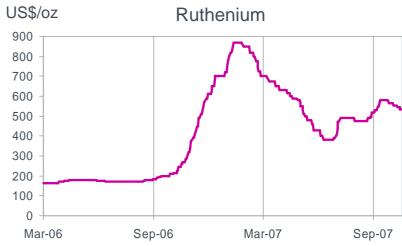


Metal Prices

 Rh remains in deficit for fourth successive year. Average price \$6,163/oz 27% up on first half of last year

 Demand for Ru in hard disks continues to grow quickly at the expense of more price sensitive applications. Supplies boosted by sales from stock







Manufacturing Businesses

- Metal fabrication businesses well ahead good industrial demand and expanding sales of medical parts
- Colour Technologies' sales of automotive enamels and decorative products well ahead
- Strong demand for secondary pgm refining
- Gold refining ahead. Small Hong Kong upgrading facility sold in May 2007









Cons	1H	1H	
£m	2007	2006*	%
Revenue	256	195	+31
Sales excluding precious metals	148	123	+20
Operating profit	31.0	29.2	+6

(*At 2007 exchange rates)

- Sales excluding precious metals up 20% boosted by high metal price for nickel catalysts
- Steady growth in operating profit





- Catalysts and Chemicals achieved good growth in catalyst sales
- Good sales growth achieved in US Pharmaceutical Materials and Services
- Sales of opiate products in US well ahead of last year
- Volumes in Europe slightly down in first half but stronger order book for second half
- Research Chemicals achieved good growth with strong contribution from JV in China





- Integration of the division has progressed well
- Catalyst sales continue to grow
- Satraplatin not approved
- Sales of APIs to generic pharmaceutical companies expected to grow at 6% pa
- Future investment planned in Asia for catalysts,
 Research Chemicals and APIs





Outlook

- Operating profit growth in Environmental Technologies expected to be similar to first half
- Emission Control Technologies to benefit from full six months of HDD sales in US
- Continued growth supported by new capacity in South Korea, Russia and new filter facility in UK
- High energy prices will continue to drive growth in Process Technologies



Outlook

Continued

- Precious Metal Products will benefit from rising pgm prices but growth in second half will be lower than in first
- Growth in Fine Chemicals & Catalysts should be similar to or slightly ahead of the first half
- US dollar weakness will impact exchange translation
- Overall, EPS growth for the second half expected to be similar to the first

