

Johnson Matthey Inspiring science, enhancing life

Company introduction

Diane Dierking

## Catalysing the net zero transition

# Our aspiration is to lead across our four businesses

#### **Clean Air**

Leading in autocatalyst markets

### **Catalyst Technologies**

#1 in syngas-based chemicals and fuels technology

### Hydrogen Technologies

Market leader in performance components for fuel cells and electrolysers

#### **PGM Services**

(Platinum Group Metals Services)

#1 recycler of PGMs<sup>1</sup>

### Portfolio transitioning and growing over time

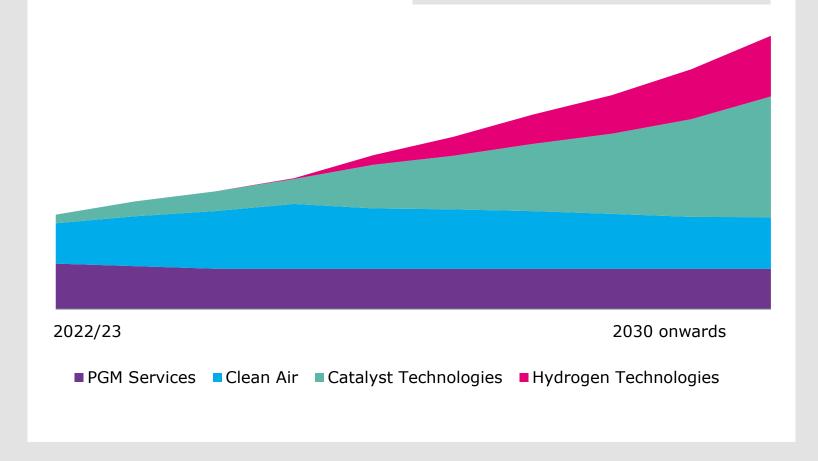
Accelerating to high single digit growth<sup>1</sup> over the medium term, and strong long-term growth

Beyond 2030, growth businesses expected to be bigger than the size of JM today...

### Illustrative chart

Development of underlying operating profit

Structural growth markets accelerating and opportunities are larger than previously expected





### The energy transition creates significant new opportunities

- There is an urgent need for the world to decarbonize...
- Driving strong demand for hydrogen and sustainable fuels
- **Hydrogen is essential for:**

**Decarbonizing** hard to abate industrial processes



**Catalyst Technologies** End market value today<sup>1</sup> 15x bigger Building blocks for **Balancing power** sustainable fuels grids in an and chemicals increasingly renewable world Chemicals Energy JM is well-positioned market

**Shift from chemicals** 

creates significantly

larger value pools for

to energy markets

## Regulatory environment and incentives support low carbon hydrogen demand



Inflation Reduction Act – c.US\$370bn clean energy incentives

Tax credits for low carbon hydrogen projects



#### EU

Legislation puts **renewable and low carbon hydrogen on equal footing** in terms of CO<sub>2</sub> reduction required



#### **China**

**First long-term plan for hydrogen** promoting hydrogen
production, infrastructure
development and use



#### UK

**10GW of low carbon** and **electrolytic** hydrogen production capacity by 2030



#### **Middle East**

Kingdom of Saudi Arabia:
2.9 million tons of low carbon and electrolytic hydrogen by 2030,
4 million tons by 2035

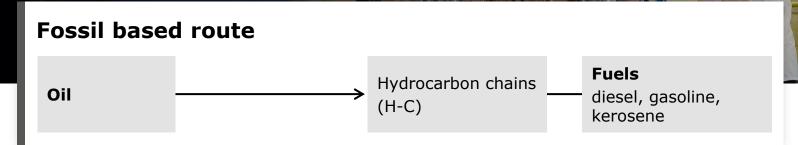


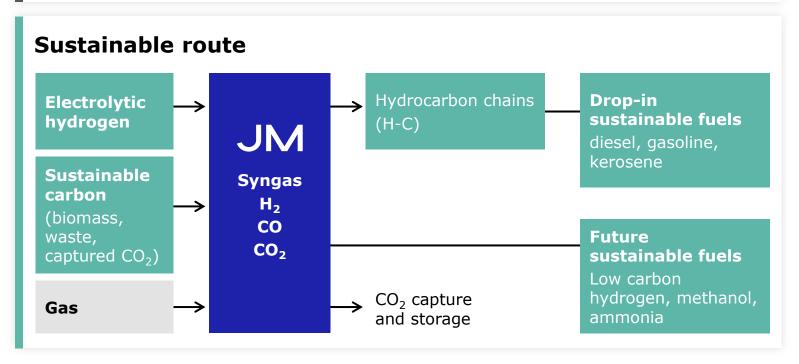
Target of **12 mtpa hydrogen supply by 2040** (6x today) supported by c.\$110bn investment





## Syngas is a key gateway to sustainable fuels and low carbon hydrogen





We are moving from breaking down long hydrocarbon chains....

...to building up short hydrocarbon chains through syngas to create sustainable fuels



## Leading market positions in syngas and building partnerships for the future

Syngas processes	Global segment position
Methanol	#1
Hydrogen	#1
Formaldehyde	#1
Ammonia	Top 3



## JM is one of the few players in syngas with an integrated offer

#### **Key players in syngas**<sup>1</sup>



### JM's integrated catalyst and licensing offer delivers:

Strong value proposition through combination of process design and catalyst

Security of catalyst supply in a growing market

Long lasting customer relationships

Strong recurring sales

Fast route to market for new technologies



### Main pathways to low carbon hydrogen production

Traditional method of producing hydrogen from natural gas

Mature technology

High capital cost to capture required CO<sub>2</sub>

**Steam methane reforming** (SMR)

JM

JM's LCH™ technology

Mature technology

Higher CO<sub>2</sub> capture at lower capex compared to SMR

Exceeds current standards for carbon intensity to be classified as low carbon hydrogen

**Autothermal reforming** (ATR)

JM

Higher feedstock efficiency<sup>1</sup>

Lower carbon intensity<sup>1</sup>

Exceeds current standards for carbon intensity to be classified as low carbon hydrogen

Autothermal reforming (ATR) and gas heated reforming (GHR)

JM



## Low carbon hydrogen: strong competitive advantage

#### **Market leader in syngas**

**Expertise** in deploying world scale plants

**Existing** customers

Portfolio of proven **technologies to meet different customer needs** 

**ATR:** world-class uptimes

#### **ATR-GHR:**

- Up to 99% CO<sub>2</sub> capture<sup>1</sup>
- 12% lower capex and 7% lower feedstock usage<sup>2</sup>

#### **Current pipeline of >35 projects**



.. Based on JM data

2. Compared to conventional ATR technology. Based on JM data.



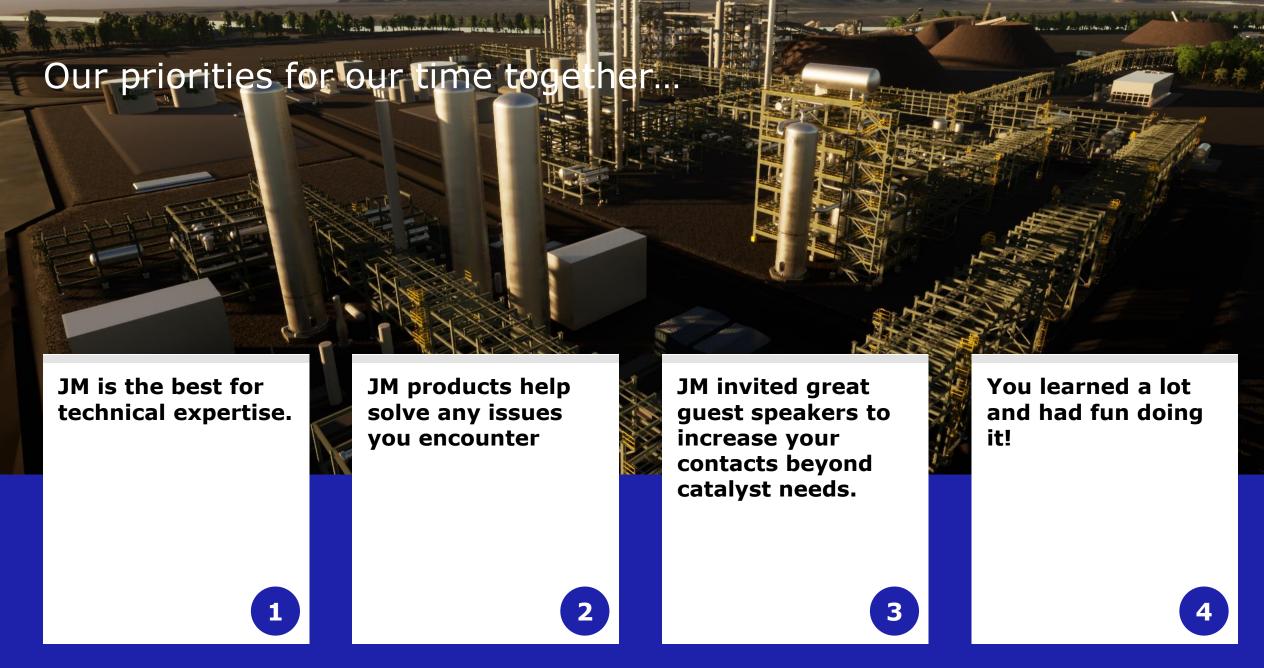


While we are very excited to be part of energy transition...

We are very committed to supporting the plants in operation today and to the people who run them – you!

The purpose of our training this week...

Share knowledge you need to run your plant efficiently & reliably







## Q&A

